

TJERNLUND PRODUCTS

Ventilation Products Webinar

2012

Instructor: John Sterner

A. Description

This 45 minute webinar is designed to offer information and marketing strategies on the Ventilation Products offered by Tjernlund. It will cover design and specifications, controls and the most typical applications. The instructor will give benefits of utilizing the equipment while providing the necessary information needed to promote and apply these systems.

B. Course Objective

1. To familiarize engineers, salesmen, contractors or any other learner with the Ventilation Products offered by Tjernlund Products, Inc.
2. To provide the learner with the opportunity to understand the Ventilation Products, the different control options available and the typical applications where the different equipment is used.
3. To provide the necessary information needed to promote and apply each product.

C. Course Topics

1. Ventilation Products
 - a) Different fan models
 - b) Fan designs and features
 - c) Specifications
 - d) Typical applications
 - e) Control and accessory options